



Software Evaluation & Selection

- 1 Project Kick-Off** to charter the project, educate the client's team, and gather basic company information.
- 2 Business Case** to develop a vision for the future system, integration, and architecture along with anticipated costs, benefits, and ROI.
- 3 Requirements Workshop** to define a complete set of key functional requirements & operational constraints as criteria for selection.
- 4 Short List Preparation** based upon comprehensive data-base search of candidate solutions.
- 5 Solution Qualification** to introduce and screen candidate vendors and demonstrate their fit to your business.
- 6 Negotiation and Contracting** to verify references and finalize contract terms and conditions.
- 7 Implementation Program Management** to plan, coordinate, and manage all vendors, third-parties, and client resources, to ensure implementation success.

Over the past decade, systems such as enterprise resource planning (ERP), supply chain management (SCM), and customer relationship management (CRM) have promised great benefits.

However, selecting and implementing a new system has become more and more difficult. The systems are evolving and the technology is changing so quickly that it is difficult to separate hype from reality or to know what is most appropriate. Some packages look good on the surface but may not be the best fit for a specific industry. Others may not provide enough flexibility for the future. Still others may be overkill. In addition, vendor viability, software reliability, and ease of implementation must all be considered.

A successful selection requires an organized approach: collecting operating data, building the business case, analyzing key requirements, screening vendors, and organizing demonstrations. But who has the experience, time, and resources to do it right?

Strativa is the right choice for unbiased advice in selecting enterprise-wide systems. We have no "partnerships" with software vendors. Our consultants are real experts in a wide variety of applications and industries. And our methodology ensures not only that the right system is selected but also that the whole organization is prepared for the implementation.

Applications

- ✓ Enterprise Resource Planning (ERP)
- ✓ Customer Relationship Management (CRM)
- ✓ Supply Chain Management (SCM)
- ✓ Professional Services Automation (PSA)
- ✓ Financial Systems
- ✓ E-Business

Industries

- Electronics
- Medical Devices
- Consumer Products
- Capital Equipment
- Aerospace & Defense
- Process Industries
- Pharmaceuticals
- Apparel
- Wholesale/Retail Distribution
- Financial Services
- Health Care
- Entertainment
- Professional Services

For more information, please contact:
Strativa Inc., 2082 Business Center Drive Suite 240, Irvine, CA 92612
(949) 442-0099 or info@strativa.com

www.strativa.com